

## Retail Consulting - Consultant UK

### Competitive Package

#### The Company

SD Retail Consulting is a long established Retail Consultancy practice with a proud reputation for providing customised solutions that deliver sustainable results.

We partner with diverse retailers of all segments; geographies and scale to help them achieve superior performance in those critical areas that drive the retail business model and enhance the target customer experience.

Our proven track record of success is based on a relentless focus on measurable and sustainable results and we are proud to offer our clients a unique blend of deeply experienced retail and consulting professionals who know how to help make a step change in business performance.

We are an inclusive company, made up of exceptionally talented and truly stimulating people, who share a common vision and values. Our culture is very supportive and open, emphasising teamwork, personal development and growth.

Our clients are demanding and you'll be expected to deliver high levels of commitment. In return we'll help to support and develop you whilst always recognising the importance of the balance between work and home life.

To apply, please send your CV and covering letter to [mprefontaine@sdretail.com](mailto:mprefontaine@sdretail.com)

You can find out more about us and some of our recent success stories by visiting [www.sdretail.com](http://www.sdretail.com)

#### The Role

Typically our Consultants will be engaged with two to three client projects per year which could be located in the UK or internationally. Our clients have diverse needs and our Consultants will work as part of a team to address client issues through analysis and insight whilst constantly adapting to the changing needs of the client.

Our Consultants will need to demonstrate confidence in working as part of a team and be comfortable with delivering high quality work often on complex projects with tough and demanding timescales. The role requires a questioning approach with an open mind and thirst to learn and assimilate knowledge

#### To qualify for this role, you will need:

- A first degree (minimum 2.1)
- 2-4 years relevant retail sector experience in top 50 retail business
- Direct experience in Retail Operations or Buying, Sourcing or Merchandise Planning
- Ideally some experience in taking part or helping deliver large scale change programmes, performance improvement or business transformation either through Retail sector or leading consultancy experience
- Experience as member of multi functional teams
- Some experience in client relationships if coming from a consulting environment
- Detailed and precise analytical approach
- High quality oral and written presentation skills

#### You'll need to be:

- A self starter with determination and tenacity
- Able to challenge accepted wisdom through your enquiring mind
- A great team player with an engaging personality
- Eager to learn and accept feedback
- Spontaneous, high energy and impactful personality
- Calm under pressure
- Friendly, supportive and approachable with an ability to laugh at yourself
- Able to talk in language that everyone can understand
- Modest and straightforward